CHANGE IS INEVITABLE, CHANGE IS CONSTANT...

Concrete Sawing & Drilling Association Convention / February 22-27, 2007
THE WESTIN MAUI RESORT & SPA / KAANAPALI BEACH / LAHAINA, HAWAII
No one has to remind us how fast things can change in the world, in life and in business.

*Change is inevitable, change is constant...*

Although we can’t control change, what we can control is the effect change has on us.

*Change is inevitable, change is constant...*

Learning to embrace change can help eliminate stress and mental clutter, expand our vision about life and business and open doors of opportunity.

*Change is inevitable, change is constant...*

The theme of this year’s convention is CHANGE and we’re going to provide you with a setting in which you can think about change and perhaps, change the way you think.
We will provide presentations, roundtables and workshops filled with information about how you can embrace change and not only survive, but thrive, in the workplace.

Changes in the Workplace
We know that hiring and retaining key employees is perhaps the biggest challenge you face in today’s workplace. In order to survive and thrive in the business world today, you have to figure out ways to find good employees, hire them and keep them – each task is extremely difficult. This year’s keynote speaker is experienced in ways to deal with these challenges in the workplace and will help you better understand how to manage your workforce.

Changes in Business Operations
Managing the day to day operations of any business is a challenging task. On this year’s agenda are sessions that will show you how to streamline your business operations, how to protect yourself from future liability and how to manage your internal operations as well as equipment so you can reduce your costs and stay competitive in today’s changing workplace.

Changes in Technology
Changing technology probably touches us all the most. Embracing technological changes in your operation might require some investment of time and resources but may be just the thing to help you become more competitive. Various sessions will provide you with information that you need to better understand how things work, what to do when they don’t and how to prepare yourself and your company to keep up with these changes in technology.
CONFERENCE AGENDA
February 22 – 27, 2007

THURSDAY, FEBRUARY 22

1 - 3 PM
Membership Committee Meeting
Pioneer

3 - 5 PM
Marketing Committee Meeting
Pequod

FRIDAY, FEBRUARY 23

8 AM - Noon / Registration
Tour Desk

8 - 10 AM / Safety Committee Meeting
Pioneer

10 AM - Noon
Training Committee Meeting
Pequod

1 - 3 PM / Standards & Specifications Committee Meeting
Pioneer

3 - 5 PM
Manufacturer Committee Meeting
Harpoon

3 - 5 PM / Registration
Tour Desk

* ALL COMMITTEE MEETINGS ARE OPEN TO MEMBERS AND GUESTS.
The Royal Ka’anapali North Tournament Course just reopened after a full year of renovation and is located just steps from the hotel. The tournament course has gently sloping fairways that stretch 6,700 yards and large contoured greens that ensure this par 71 course will have a challenging approach to each hole. The course begins at sea level and hugs the shoreline as it winds its way up into the West Maui Mountain foothills. Complimentary shuttle departs from the hotel lobby. Cost of $205 includes green fees, carts and awards.

SATURDAY, FEBRUARY 24

8 AM - Noon / Registration
Tour Desk

8 - 11 AM / Board Meeting
Harpoon

11:30 AM - 6 PM
CSDA Golf Tournament
Ka’anapali North Course

3 - 5 PM / Registration
Tour Desk
Bruce Tulgan has received national and international recognition as the leading expert on young people in the workplace. He has addressed thousands of leaders, managers and employees in hundreds of organizations all over the world. Recently included in a Financial Times listing of the world’s greatest management thinkers, Tulgan is the author or co-author of fifteen books including Winning the Talent Wars, Managing Generation X, HOT Management, Managing Generation Y and Managing the Generation Mix. His writing has appeared in numerous magazines and newspapers including the Harvard Business Review, BusinessWeek, HR Magazine, The New York Times, The Los Angeles Times and USA Today.

Before founding Rainmaker Thinking in 1993, Tulgan practiced law at the Wall Street firm of Carter, Ledyard & Milburn. He graduated with high honors from Amherst College, received his law degree from the New York University School of Law and is still a member of the Bar in Massachusetts and New York. He holds a fourth degree black belt in karate and lives in New Haven, Connecticut and Portland, Oregon with his wife, Debby.
9:30 - 9:45 AM  
Networking Break

9:45 - 10:30 AM / Presentation  
Kihei  
**Marketing to Specifiers - Results from the Specifier Focus Group**  
JAKE VANDERZANDEN, ICS, BLOUNT INC.  
Effectively grabbing the attention of engineers, architects, general contractors and government officials who specify sawing and drilling services is difficult to achieve in today’s competitive industry. Jake VanderZanden will help you learn how to market your company to these key professionals by reviewing the results of the specifier’s focus group including how to increase the awareness of CSDA name and diamond cutting tool technology. The outcome of this session is to learn how to establish CSDA as the “GO TO” authority for specifiers to obtain technical information and contractors to perform the cutting services.

10:30 - 11:15 AM / Presentation  
Kihei  
**The Benefits of Risk Management**  
CHRIS PELKEY, INTERNATIONAL CAPTIVE ALLIANCE GROUP  
CARL JONES, INTERNATIONAL CAPTIVE ALLIANCE GROUP  
Managing net costs rather than price is the key to risk management. Prices are relative but costs are absolute. This session will provide you with the unique industry specific management elements that will help you dramatically, perhaps permanently, reduce your long-term property and casualty insurance costs.

11:15 AM - Noon / Presentation  
Kihei  
**In What Century is Your Technology?**  
JAY SHAVER, PEAK SOFTWARE SYSTEMS, INC.  
Many concrete cutting companies are bombarded with technical issues, but don’t know where to get the answers. Often they find that vendors, in hopes of sales, muddle answers to their questions. Jay Shaver’s presentation will cover manual record keeping versus spreadsheets and spreadsheets versus databases as well as hire versus contract technology services and network viability versus the Internet. Do we fight what we fear? Do we fear technology or embrace the power of information?

3 - 5 PM / Registration  
Tour Desk  
Take this opportunity to register for the convention, get your name tag and convention materials.

7 - 10 PM / President’s Reception  
Haleakala Ballroom  
Dress to impress at the first social event of the convention that provides you with the opportunity to network, relax and have a good time. Enjoy heavy hors d’oeuvres and beverages while renewing past friendships and creating new ones. The President’s Reception is sponsored *in part* by manufacturer, distributor and affiliate members.
MONDAY, FEBRUARY 26

7 AM - Noon / Registration
Tour Desk

7:30 - 9 AM / Continental Breakfast
Valley Isle Foyer

8 - 10 AM / Roundtable
Kula

Adding Selective Demolition and Removal Services
TIM BECKMAN, CUTTING EDGE SERVICES CORP. / RON CULGIN, PRO-CUT, INC.
TED JOHNSTON, DI-TECH INTERNATIONAL, INC. / DOUG WALKER, ATLANTIC CONCRETE CUTTING, INC.

As we try to keep up with the competition in the concrete sawing and drilling industry, it is necessary to find ways to keep a competitive edge. But how can you accomplish this? This roundtable will discuss how expanding your company's services to include selective demolition and concrete removal can possibly solve the problem and add more to your bottom line.

8 - 10 AM / Roundtable
Hana

Contract Language, Exclusions, Legal Protection and Coverages
RON DAILEY, TRUE-LINE CORING & CUTTING OF NASHVILLE / GLENN PURDUE, PURDUE & AWSUMB P.A.
DAN VANDER MEY, CONCRETE CUTTING & BREAKING CO.

When it comes to contracts usually the main concern is “Where do I sign?” But serious problems can arise if you don’t take the time to read the fine print. This roundtable will help you learn the language of one-sided contracts and the benefits of understanding contract fine print in an effort to raise awareness of possible pitfalls. Participate in discussion that can help produce ideas on the best protections from future exposure to liability from of a one-sided contract.

10 AM - Noon / Roundtable
Kula

How to Avoid Buried Hazards
SKIP ASTON, OHIO CONCRETE SAWING & DRILLING, INC. / CODY BATEMAN, SANDERS SAWS/MULTIQUIP
TODD FORBUSH, DITEQ CORPORATION / DAVID HOWARD, DIMAS/HUSQVARNA

Experienced operators know you don’t just start “whacking away” at concrete. If you do, you could run into a serious problem. This joint CSDA/SMI roundtable will cover the best practices to minimize the danger of hitting buried conduit in or below concrete. You will discuss the benefits to using ground-penetrating radar, grounding the saws and drills as well as requiring saw operators to wear specific protective equipment, all in an effort of prevention.

10 AM - Noon / Roundtable
Hana

How to Help Yourself by Getting Politically Active
DARLENE AIKEN, HOLES, INC.

Many people today feel that the political process does not involve them and that they cannot make a difference. At this roundtable, you will discuss why it is necessary to participate in the political process and what laws in your state should concern you. Discuss what legislators really care about and determine the best practices for getting legislation passed.
TUESDAY, FEBRUARY 27

7 AM - Noon / Registration
Tour Desk

7:30 - 9 AM / Continental Breakfast
Valley Isle Foyer

8 - 9:30 AM / Workshop
Kihei

9:30 - 11 AM / Workshop
Kihei

11 AM - Noon
Annual Business Meeting
Kihei

7 - 8 PM / Cocktail Reception
Valley Isle Lounge

8 - 10 PM
Gala Dinner and Entertainment
Valley Isle Ballroom

Electrical Safety for Cutting Contractors
MIKE ORZECHOWSKI, EDCO

Electrical shocks are some of the most dangerous and life threatening injuries facing operators on the job. In this workshop, Mike Orzechowski will cover topics including grounding theory and systems, the generation of power and how electricity is transported to gain a better understanding of electricity and the best practices for the prevention of electrical shocks.

Diagnosing Blade Shaft Performance Problems
KEN THORNTON, SANDERS SAWS/MULTIQUIP

Attend this workshop and you will learn all there is to know about blade shaft maintenance, including quick disconnect flanges maintenance and related safety issues. Ken Thornton will discuss the effects of blade wear when a blade shaft is out of tolerance as well as the proper methods to diagnose possible blade shaft maintenance and inspection related issues.

All CSDA members and guests are invited to attend this annual meeting. Receive up-to-date information from the annual report to members including the President’s report, Treasurer’s report, committee reports as well as the election results.

Who says parting has to be filled with sorrow? Put on your best party clothes and say farewell to friends and colleagues in high spirits. Celebrate the final evening of the convention by starting the night off right with cocktails in the Valley Isle Lounge.

The celebration continues at the Gala Dinner where guests can enjoy dinner and entertainment as the convention draws to a close with the presentation of awards. Let the Magic of Maui captivate you.
CONVENTION HOTEL

The Westin Maui Resort & Spa welcomes guests with the gracious aloha spirit of the Hawaiian Islands. The resort is located 27 miles from Kahului Airport on the coastal playground of world famous Ka‘anapali Beach, where past Hawaiian kings came for “royal retreats.” In keeping with the tradition, the resort staff aims to treat guests like royalty by offering an endless array of amenities and activities.

The hotel houses three restaurants and bars to satisfy every taste. Guests of every age group can make a splash at resort’s aquatic playground, featuring five inter-connecting pools spanning 85,000 square feet. The Spa at the Westin Maui is a luxurious facility that has a full-service beauty salon, state of the art workout facility as well as 16 treatment rooms. Available services include facials, massages, body treatments, manicures, pedicures, make-up and hair salon services. Also available at the Westin Maui are 24-hour room service, same day laundry, a Keiki (Children) Kamp and an Ocean Activities Center.

Ranked among the “Top 500 Hotels in the World” by Travel & Leisure Magazine, The Westin Maui is a AAA Four Diamond Hotel and has received the Starwood Hotels & Resorts “Convention Service Hotel of the Year” award.

Convention Room Rates
$219.00 Golf/Mountain – A view of the mountains and golf course
$239.00 Run of Ocean – A private balcony with a view of the ocean

Call 808-921-4651 and mention the “Concrete Sawing & Drilling Association” to ensure that you get these rates. These rates are available on a first-come, first-served basis. These rates are available until January 23, 2007. After this date, rooms may not be available at these very low rates. Stays can be extended three nights before and after the convention.

To view all room types go to: www.westinmaui.com/rr.htm. Call Brenda Swain at 808-661-2515 for special room requests or e-mail: brenda.swain@westin.com.

TRANSPORTATION

Airports
Maui is served by two airports, Kahului Airport (OGG) or Kapalua West Maui Airport (JHM). The Kahului Airport is the main airport and services all domestic, international and inter-island airlines. The Kapalua Airport is a smaller airport that only services commercial propeller air carriers and commuter aircraft and is 15 minutes north of the hotel.

Ground Transportation
From the Kahului Airport (OGG), the Westin Maui is about a one hour trip. Car rental agencies include Alamo, Avis, Budget, Dollar, Enterprise, Hertz, National and Thrifty. Shuttle and taxi services are available and can be scheduled through Executive Shuttle at 800-833-2303 or through SpeediShuttle at 877-242-5777. Cost is approximately $85 one-way. Prices are subject to change without notice.
RECREATIONAL ACTIVITIES

Because the amount of free time that this year’s convention affords and with so much to see and to experience on Maui, a local tour company has been retained to handle all of the recreational needs of CSDA convention attendees. Hawaiian Island Essentials has more than twenty years of experience on the island and is offering exclusive CSDA activities as well as any other activity you could possibly want while on Maui.

Some of the exclusive tours include a sunrise downhill bike tour of Haleakala, a sunset whale watch dinner cruise, a visit to the beautiful lavender fields of Nanea a’o Kula with lunch, a walk through one of the wettest spots on earth – a rain forest in the West Maui mountain range – coupled with a visit to Maui Ocean Center, snorkeling and whale watching or a traditional luau at the famous Old Lahaina Luau, as featured on Rachel Ray’s “$40 a Day” show on the Food Network.

Hawaiian Island Essentials will have a separate tour desk located near CSDA Registration where you will be able to book all of your activities. To book activities now, go to http://hiislandessentials.com/CSDAmaui.html and make your selections. If you would like tours that are not listed, phone Reba at 800-718-4708, 808-667-5474 or e-mail reba@flex.com.
QUICK LOOK – MEETING SCHEDULE

THURSDAY, FEBRUARY 22, 2007
1 - 3 PM Membership Committee Meeting
3 - 5 PM Marketing Committee Meeting

FRIDAY, FEBRUARY 23, 2007
8 AM - Noon Registration
8 - 10 AM Safety Committee Meeting
10 AM - Noon Training Committee Meeting
1 - 3 PM Standards & Specifications Committee Meeting
3 - 5 PM Manufacturer Committee Meeting
3 - 5 PM Registration

*SALL COMMITTEE MEETINGS ARE OPEN TO MEMBERS AND GUESTS.

SATURDAY, FEBRUARY 24, 2007
8 AM - Noon Registration
8 - 11 AM Board Meeting
11:30 AM - 6 PM CSDA Golf Tournament
3 - 5 PM Registration
QUICK LOOK - MEETING SCHEDULE

SUNDAY, FEBRUARY 25, 2007

7 AM - Noon  Registration  
7:30 - 9 AM  Continental Breakfast  
8 - 8:15 AM  Welcome & Opening Ceremony  
8:15 - 8:30 AM  State of the Association  
8:30 - 9:30 AM  Keynote Speaker  
9:30 - 9:45 AM  Networking Break  
9:45 - 10:30 AM  Presentation: Specifier Focus Group Results  
10:30 - 11:15 AM  Presentation: The Benefits of Risk Management  
11:15 AM - Noon  Presentation: In What Century is Your Technology?  

3 - 5 PM  Registration  
7 - 10 PM  President’s Reception

MONDAY, FEBRUARY 26, 2007

7 AM - Noon  Registration  
7:30 - 9 AM  Continental Breakfast  
8 - 10 AM  Roundtable: Adding Selective Demolition and Removal Services  
8 - 10 AM  Roundtable: Contract Language, Exclusions, Legal Protection and Coverages  
10 AM - Noon  Roundtable: How to Avoid Buried Hazards  
10 AM - Noon  Roundtable: How to Help Yourself by Getting Politically Active

TUESDAY, FEBRUARY 27, 2007

7:00 AM - Noon  Registration  
7:30 - 9 AM  Continental Breakfast  
8 - 9:30 AM  Workshop: Electrical Safety for Cutting Contractors  
9:30 - 11 AM  Workshop: Diagnosing Blade Shaft Performance Problems  
11 AM - Noon  Annual Business Meeting  
7 - 8 PM  Cocktail Reception  
8 - 10 PM  Gala Dinner and Entertainment
CONVENTION REGISTRATION

Join CSDA at the Convention and Save 50% off Registration. This discount applies to first-time members only.

1. Registration Information

NAME

SPOUSE/COMPANION NAME

COMPANY

COMPANY ADDRESS

CITY STATE ZIP/POSTAL CODE COUNTRY

PHONE FAX E-MAIL

CSDA will offer a substantial discount for early registrations. All you need to do is register by 5:00 PM EST on December 29, 2006 to get the "Early-Bird" rates. Any mail-in registrations postmarked before this deadline will be accepted.

2. Registration Category

<table>
<thead>
<tr>
<th>Category</th>
<th>EARLY-BIRD</th>
<th>REGULAR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Member</td>
<td>$550</td>
<td>$615</td>
</tr>
<tr>
<td>Member Spouse/Companion</td>
<td>$410</td>
<td>$465</td>
</tr>
<tr>
<td>Non-Member</td>
<td>N/A</td>
<td>$785</td>
</tr>
<tr>
<td>Non-Member Spouse/Companion</td>
<td>N/A</td>
<td>$625</td>
</tr>
</tbody>
</table>

* Spouse/Companion is a personal guest, not a business associate. Spouse/Companion registration includes breakfasts, President’s Reception and Gala. Children/teens under the age of 18 may not register for the convention.

REGISTRATION SUBTOTAL $_____

3. Optional Registrations

<table>
<thead>
<tr>
<th>Event</th>
<th>Price</th>
<th>Tickets</th>
</tr>
</thead>
</table>
| Presidents Reception Only | $195 x # TIX = $_____
| Gala Only           | $225 x # TIX = $_____

OPTIONAL REGISTRATION SUBTOTAL $_____

4. Golf Tournament

Saturday, February 24, 2007; 11:30 AM - 6 PM

NAME

HANDICAP OR AVERAGE SCORE

# Golfers x $205.00 = Golf Subtotal $_____

GRAND TOTAL THIS FORM (ITEMS 1-4) $_____

Early-Bird Convention Registration

Member ........................................... $550
Member Spouse/Companion ............... $410
Non-Member ................................... $785
Non-Member Spouse/Companion .......... $625

Register through December 29, 2006 and save 10% off the regular registration.

Payment

- Full payment must be received prior to February 10, 2007 to be considered pre-registered.
- There will be no billing for pre-registration or for on-site registration.
- Payment can be made by check, cashiers check, Visa or MasterCard only. CSDA does not accept American Express.
- Payments must be made in U.S. dollars only and must be drawn on a U.S. bank.
- Wire transfers must include $50 for bank fees.

Credit Card

Type of Card  ❑ Visa  ❑ MasterCard

CARD NUMBER

3-DIGIT VERIFICATION CODE   EXPIRATION DATE

NAME (EXACTLY AS IT APPEARS ON CARD)

BILLING ADDRESS

SIGNATURE

Check

A check or money order should be made out to the Concrete Sawing & Drilling Association, in U.S. funds only and drawn on a U.S. bank. CSDA does not accept foreign currencies.

Check Number_________ Amount $_____

Register for the Convention by Phone, Fax, Mail or Web

Phone:    727-577-5004
Fax:      727-577-5012
Mail:     Concrete Sawing & Drilling Association
11001 Danka Way N., Suite 1
St. Petersburg, FL 33716
Online:   www.csda.org

Cancellations - Refunds

Cancellations received through February 10, 2007 will be refunded in full, minus a $75.00 handling charge. No refunds will be issued after February 10, 2007. No refunds can be given for the golf tournament.
IMPORTANT NUMBERS AND DATES

The Westin Maui Resort & Spa Reservations ................................. 808-921-4651
The Westin Maui Toll Free Reservations ................................. 866-500-8313
The Westin Maui Fax .......................................................... 808-661-5831
Hotel Web Site ............................................................ www.westinmaui.com
Hotel Reservations E-mail [Special Requests] .............. brenda.swain@westin.com
CSDA Room Rates Good Through (Based on Availability) ....... January 23, 2007

Hawaiian Island Essentials Tour Office ..................... 800-718-4708, 808-667-5474
Hawaiian Island Essentials Fax ................................. 808-661-4649
Hawaiian Island Essentials Web Site ................................. www.hiislandessentials.com
Hawaiian Island Essentials E-mail .................................. reba@flex.com

CSDA Convention Registration ................................. 727-577-5004
CSDA Convention Fax .............................................. 727-577-5012
CSDA Web Site .......................................................... www.csda.org
CSDA Convention Registration E-mail ..................... aimee@csda.org

Convention Registration Early Bird Deadline ............. December 29, 2006
Convention Registration Deadline ......................... February 10, 2007

Many thanks to The Westin Maui Resort & Spa and the Maui Convention & Visitors Bureau for photos used in this brochure.